



## Guide to Member Services Fact Sheet

### **SERVICE:** *APPI Savings Solutions Program* (Formerly the Energy Buyers Program)

The APPI Savings Solutions Program identifies and implements options that reduce the costs of each member's energy, utility, and telecommunications services. Members pay no upfront, hourly, or retainer fees. APPI is only compensated when it demonstrates and delivers savings and/or refunds. APPI Savings Solutions available to members are:

#### Utility Audit Service

- Analyzes a business' existing energy (electricity and natural gas), water, recycling, waste removal, freight, credit card processing, and telecommunications (voice and data) services.
- Audit identifies incorrect fees, billing errors, refunds, and overpayments, and analyzes rate structures and tariffs for savings opportunities.
- Corrects billing errors, identifies savings opportunities, recommends alternate service providers and options, and secures refunds.

#### Electricity Buyers Program

- Works individually with each business to identify specific member requirements.
- Obtains supply offers from competing suppliers and recommends the best combination of price, terms and conditions.
- Combines electricity usage of member groups to secure preferential pricing, whenever possible.
- Electric load reduction service manages a process whereby companies receive income from utilities for reducing electric use during peak periods of demand.

#### Natural Gas Procurement and Management Program

- Prepares customized savings analysis, compares current natural gas costs to rates offered by competing suppliers, and assists in negotiating more favorable terms and conditions.
- Provides natural gas risk management tools.
- Provides ongoing advisory assistance, including the development and implementation of Request for Proposals, monitoring of suppliers, and review of bids and contracts.

#### Demand Side Services

- Identifies, implements, and monitors specific solutions and products for increasing energy efficiency and reducing usage through infrastructure improvement.

**Learn more about savings solutions for your business.**

Contact APPI at (800) 520-6685 or complete the form below (800) 749-8769.

Contact Name: \_\_\_\_\_ Company Name: \_\_\_\_\_

